

## SUMMARY

Daugherty leverages the full capabilities of SharePoint and provides global access to reliable content management solution.

## OUR SERVICES

Management Consulting  
Business Intelligence  
Custom Solutions  
Mobile Computing  
ERP

## CONTACT US

For more information on any of our services please visit us on the web at [www.daugherty.com](http://www.daugherty.com) or contact us 800.737.8200.

## OFFICES

St. Louis (HQ)  
Atlanta  
Chicago  
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# Daugherty Delivers SharePoint Expertise: Multiple Business Units Benefit from New CRM System

## BUSINESS CHALLENGE

The Consulting Services and Sales Department of this global supply chain solution provider needed a platform from which to store and retrieve vital documents, share client intelligence, communicate best practices, and collaborate on new business potential. The company's IT department had successfully completed the first phase of Microsoft SharePoint 2007 implementation enabling enterprise content management and information delivery capabilities to internal customers. However, phase 1 represented just a fraction of SharePoint's vast information delivery capabilities. As part of phase 2, the IT department wanted to further leverage the value of their SharePoint investment as an enterprise delivery and productivity platform by maximizing SharePoint's information aggregation, dash-boarding and search capabilities. To make SharePoint an integral part of the company's future content management strategy (across multiple business units and locations), IT sought the assistance of an outside consultant to help convince Senior Management for additional funding.

## SOLUTION

Daugherty Business Solutions initially provided an accelerated, limited scope POC (proof of concept) engagement, which demonstrated SharePoint's ability to present SQL 2005 reporting data with interactive dashboards. The dashboards varied depending on the usage model and validated SharePoint's data visualization strength and deep integration with Microsoft SQL 2005. Exposure to underlying tools, processes and design patterns used to extract data from SQL Server Reporting Services (SSRS) served

as a best practices approach and were used for future data visualization initiatives. Manhattan continued to leverage Daugherty's expertise with the SharePoint environment. The success of the POC resulted in a full production roll-out with Daugherty providing additional SharePoint architecture, development, deployment, performance tuning and administration to support enterprise delivery, as well addressing some prolonged SharePoint Infrastructure challenges the company was experiencing.

## RESULTS

- **Reliable Content Management Solution**  
**Accessed Globally:** Sales, Training, Clients and Products Departments have easy access to Dashboards and consistent information sources.
- **Cost Savings & Improved Efficiencies:** Other departments, such as HR began to receive value from the company's SharePoint strategy. The automation of once manual intensive processes lead to improved efficiencies: cost savings due to productivity increases/time saved
- **Stability & Improved Trust:** IT Department saw value in stable and scalable SharePoint infrastructure, greater functionality, Manhattan intra-net and inter-net branding and increased trust in IT to deliver.